

THE LOTUS RANGE PRICE LIST



EUROZONE
20.07.2018

THE LOTUS ELISE

PRICE LIST

20.07.2018

EUROZONE

Base price excluding VAT and excluding on the road costs[†]

Elise Sport 220	€ 42,521
Elise Sprint 220	€ 47,564
Elise Cup 250	€ 52,858
Elise Cup 260 - IVA REQUIRED	€ 63,866

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ELISE SPORT 220 OPTIONS

INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	€ 1,681
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	€ 1,681
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	€ 1,681
Full carpet	€ 412
Floor mats	€ 118
Alcantara® steering wheel	€ 336
Alcantara® trimmed fascia vents	€ 336
Alcantara® sill covers	€ 227
Interior colour pack	€ 471

EXTERIOR AND BODY

Hard-top	€ 1,386
Metallic or signature paint	€ 971
Standard cast alloy wheels (16" front and 17" rear) - Black	NCO
Black Pack (rear transom, roll hoop cover, mirror plinths/pods & front access panel)	€ 471
Red Calipers	€ 412

COMFORT AND COMMUNICATION

Air conditioning	€ 1,386
Stereo plus two front mounted speakers	€ 471
Sound insulation	€ 412
Cruise control	€ 126

LIGHTWEIGHT AND PERFORMANCE

Lightweight black or silver forged alloy wheels (16" front and 17" rear)	€ 1,891
Lightweight lithium-ion battery	€ 1,412
Polycarbonate backlight glass	€ 504
Titanium exhaust	€ 4,622
Two piece brake discs	€ 1,681
Carbon fibre hardtop	€ 3,361
Carbon fibre front access panel	€ 1,050
Carbon fibre tailgate	€ 1,849
Carbon fibre roll hoop cover	€ 1,176
Carbon fibre sports seats	€ 1,412
Carbon fibre sill covers	€ 1,412
Sports Dampers	€ 588

THE LOTUS ELISE

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ELISE SPRINT 220 OPTIONS

INTERIOR AND TRIM

Alcantara® Trim Pack	€ 1,681
Leather Trim Pack	€ 1,681
Full carpet	€ 412
Floor mats	€ 118
Alcantara® steering wheel	€ 336
Alcantara® trimmed facia vents	€ 336
Alcantara® sill covers	€ 227
Carbon fibre sill covers	€ 1,412

EXTERIOR AND BODY

Hard-top	€ 1,386
Metallic Blue, Metallic Grey & Old English White paint	€ 971
Carbon fibre hardtop	€ 3,361
Red Calipers	€ 412

COMFORT AND COMMUNICATION

Air conditioning	€ 1,386
Stereo plus two front mounted speakers	€ 471
Sound insulation	€ 412
Cruise control	€ 126

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	€ 4,622
Two piece brake discs	€ 1,681

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ELISE CUP 250 OPTIONS

INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with red or yellow stitching)	€ 1,176
Tartan Trim Pack (seats and door panels in red or yellow)	€ 1,176
Full carpet	€ 412
Floor mats	€ 118
Alcantara® steering wheel	€ 336
Alcantara® trimmed facia vents (Cente, LH & RH)	€ 336
Alcantara® sill covers	€ 227
Interior Color Pack	€ 471

EXTERIOR AND BODY

Hardtop	€ 1,176
Metallic or signature paint	€ 971
Standard ultra lightweight forged alloy wheels (16" front and 17" rear) - Silver	NCO
Red Calipers	€ 412

COMFORT AND COMMUNICATION

Air conditioning	€ 1,386
Bluetooth enabled stereo plus two front mounted speakers	€ 471
Sound insulation	€ 412
Cruise control	€ 126

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	€ 4,622
Two piece brake discs	€ 1,681
Carbon Aero Pack (front splitter, rear wing & side boards)	€ 3,950
Carbon fibre hardtop	€ 3,361
Carbon fibre front access panel	€ 1,050
Carbon fibre tailgate	€ 1,849
Carbon fibre roll hoop cover	€ 1,176
Carbon fibre sill covers	€ 1,412

THE LOTUS EXIGE

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Base price excluding VAT and excluding on the road costs[†]

Exige Sport 350 (Coupe & Roadster)	€ 65,126
Exige Sport 410 (Coupe & Roadster)	€ 83,613
Exige Cup 430	€108,403

EXIGE SPORT 350 OPTIONS

INTERIOR AND TRIM

Alcantara® Trim Pack (seats and door panels in black with silver stitching or red with silver stitching)	€ 1,681
Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	€ 1,681
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	€ 1,681
Full carpet	€ 412
Floor mats	€ 118
Full Alcantara® steering wheel	€ 336
Alcantara® facia vents (Centre, LH &RH)	€ 336
Leather Steering Wheel	€ 336
Interior Colour Pack in Red, Yellow, Orange, Silver or Black	€ 588

EXTERIOR AND BODY

Hard-top (Roadster only)	€ 1,387
Metallic or signature paint	€ 1,050
Standard cast alloy wheels (17" front and 18" rear) - Silver	NCO

COMFORT AND COMMUNICATION

Air conditioning	€ 1,386
Stereo plus two front mounted speakers	€ 471
Sound insulation	€ 588
Cruise control	€ 126

THE LOTUS EXIGE

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EXIGE SPORT 350 OPTIONS

LIGHTWEIGHT AND PERFORMANCE

Lightweight satin black or silver forged alloy wheels (17" front and 18" rear)	€ 1,681
Two piece high performance brake discs	€ 1,681
Lightweight lithium-ion battery	€ 1,588
Titanium exhaust	€ 6,134
Carbon Aero Pack (front splitter, rear wing, rear diffuser)	€ 4,706
Carbon fibre Hardtop (Coupe)	€ 3,361
Carbon fibre Hardtop (Roadster)	€ 3,361
Carbon fibre louvered tailgate	€ 1,849
Carbon fibre front access panel	€ 1,639
Carbon fibre sports seats	€ 1,412
Carbon fibre sill covers	€ 1,412

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EXIGE SPORT 410 OPTIONS

INTERIOR AND TRIM

Leather Trim Pack (seats and door panels in black with silver stitching or red with silver stitching or tan with tan stitching)	€ 1,681
Leather Trimmed facia vents (Centre, LH &RH)	€ 336
Leather Trimmed Steering Wheel	€ 336
Interior Colour Pack in Red, Yellow, Orange, Silver or Black	€ 588
Full carpet	€ 412
Floor mats	€ 118

EXTERIOR AND BODY

Hard-top (Roadster only)	€ 1,387
Metallic or signature paint	€ 1,050

COMFORT AND COMMUNICATION

Air conditioning	€ 1,387
Stereo plus two front mounted speakers	€ 471
Sound insulation	€ 588
Cruise control	€ 126

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	€ 6,134
Carbon fibre hardtop (Coupe)	€ 3,361
Carbon fibre hardtop (Roadster)	€ 3,361
Carbon fibre Binnacle Cover	€ 1,176
Carbon fibre sill covers	€ 1,345
Carbon fibre Barge Boards	€ 3,277
Carbon fibre Rear Diffuser	€ 1,345
Fire Extinguisher	€ 1,471
Exterior Engine Isolator	€ 1,471

LOTUS EXIGE

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EXIGE CUP 430 OPTIONS

INTERIOR AND TRIM

Leather Trim Pack	NCO
Tartan Trim Pack (seats and door panels in red or yellow with black stitching)	NCO
Interior Colour Pack (Red, Yellow, Silver, Orange or White)	€ 588
Full carpet	€ 412
Floor mats	€ 118

COMFORT AND COMMUNICATION

Air Conditioning	€ 1,387
Stereo plus two front mounted speakers	€ 471
Sound Insulation	€ 588
Cruise Control	€ 126

EXTERIOR AND BODY

Metallic or Signature Paint	€ 1,050
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LIGHTWEIGHT AND PERFORMANCE

Fire Extinguisher	€ 1,471
Battery Isolator	€ 1,471
Standard Battery	NCO

THE LOTUS EVORA

PRICE LIST

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Evora 400 (2+0 or 2+2)	€ 81,765
Evora GT410 Sport (2+0) or (2+2 when specified with Sparco Seats & Evora 400/GT430 Forged wheels)	€ 93,193

EVORA 400 OPTIONS

TRANSMISSION

Automatic	€ 2,185
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INTERIOR AND TRIM

Alcantara® Trim Pack (black or red with silver stitching)	€ 2,772
Leather Trim Pack (black or red with silver stitching, tan with tan stitching)	€ 2,772
Full Alcantara® steering wheel (black)	€ 335

EXTERIOR AND BODY

Black Pack	€ 1,681
Metallic or signature paint	€ 1,387

COMFORT AND COMMUNICATION

Cruise control	€ 336
Premium infotainment head unit (7" Display with Apple CarPlay & Android Auto)	€ 1,134
Sub-woofer and amplifier	€ 471
Centre console cup holder	€ 126
Air conditioning delete	NCO

LIGHTWEIGHT AND PERFORMANCE

Gloss black or silver forged 10 spoke alloy wheels (19" front and 20" rear)	€ 2,269
Lightweight lithium-ion battery	€ 1,588
Titanium exhaust	€ 6,134
Carbon fibre front access panel	€ 924
Carbon fibre front splitter section	€ 1,176
Carbon fibre rear diffuser finisher	€ 924
Carbon fibre roof	€ 2,941

THE LOTUS EVORA

PRICE LIST

20.07.2018

EUROZONE

Base price excluding VAT and excluding on the road costs†

EVORA GT410 SPORT OPTIONS

TRANSMISSION

Automatic	€ 2,185
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INTERIOR AND TRIM

2+2 Seating Configuration (Must be specified with Sparco Seats option & Evora 400/GT430 forged wheels option)	NCO
Leather Interior Trim Pack	NCO
Full Alcantara® steering wheel (black with red strip or red with black strip)	€ 336
Sparco Seats (Red or Yellow Stitching)	€ 3,866
Interior colour pack	€ 588
Centre console cup holder	€ 126

EXTERIOR AND BODY

Mud flaps	€ 168
Metallic or signature paint	€ 1,345
Carbon Fibre rear diffuser surround	€ 1,093

COMFORT AND COMMUNICATION

Air conditioning	€ 1,681
Premium Infotainment Head unit (7" inc Apple CarPlay & Android Auto)	€ 2,185
Cruise control	€ 336
Sub-woofer and amplifier	€ 462
Sound insulation pack	€ 294

LIGHTWEIGHT AND PERFORMANCE

Titanium exhaust	€ 6,134
Track Pack (Ohlins TTX two-way adjustable dampers)	€ 6,134
Evora GT430 Forged wheels with 235/285 Cup 2 Tyres in Black)	€ 2,185
Evora 400 Forged wheels with 235/285 PS4s tyres in Silver or Black	NCO
Touring Pack: Bilstein® non-adjustable dampers and Michelin Pilot Sport 4s Tyres (Must be specified with Forged Evora 400 Wheels)	NCO
Evora GT430 forged wheels in Black (Machined)	€ 3,235

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Evora GT430 Sport	€ 112,605
Evora GT430	€ 121,848

EVORA GT430 & GT430 SPORT OPTIONS

TRANSMISSION

Automatic Gearbox	€ 2,185
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INTERIOR AND TRIM

Alcantara® Trim Pack	NCO
Leather Trim Pack	NCO
Red Alcantara® steering wheel	€ 588
Cup Holder	€ 134

EXTERIOR AND BODY

Metallic or signature paint	€ 1,387
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COMFORT AND COMMUNICATION

Premium Infotainment Head unit (7" inc Apple CarPlay & Android Auto)	€ 2,185
Air Conditioning	€ 1,765
Sound insulation Pack	€ 588
Sparco Seats (unique stitching and materials)	€ 4,118
Sub-woofer and Amplifier	€ 471

LIGHTWEIGHT AND PERFORMANCE

Black machined rim forged wheels (linked to spoiler uprights and mirror caps)	€ 1,050
Red forged wheels (linked to spoiler uprights and mirror caps)	€ 1,050
10.5J Rear wheels with 295/30/R20 tyres (GT430 Sport option only, Standard on GT430)	€ 2,353

THE LOTUS 3-ELEVEN

PRICE LIST

20.07.2018

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Base price excluding VAT and excluding on the road costs[†]

3-Eleven 430 (UK IVA option where markets allow)	€ 108,403
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3-ELEVEN OPTIONS

INTERIOR AND TRIM

Removable Steering Wheel	€ 765
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EXTERIOR AND BODY

Carbon Tonneau	€ 2,353
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Metallic or signature paint	€ 1,050
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Colour Scheme 1 - Red and Silver	€ 4,370
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Colour Scheme 2 - Blue and Silver	€ 4,370
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Colour Scheme 3 - Green and Yellow	€ 4,370
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Colour Scheme 4 - Black and Gold	€ 4,370
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LIGHTWEIGHT AND PERFORMANCE

Carbon passenger seat and 3 point harness	€ 1,176
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Carbon driver and passenger seat with 4 point harness	€ 2,353
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Fire extinguisher and Battery Isolator	€ 2,941
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Ohlins 2-way adjustable dampers	€ 2,941
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Adjustable anti-roll bars	€ 1,177
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Titanium Exhaust	€ 6,134
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Road to Track logger and GPS unit	€ 1,765
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Pro-Software Upgrade	€ 1,529
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For further information on the Lotus range, to find your nearest dealer or to arrange a test drive, please visit our website **LOTUSCARS.COM**

†Prices exclude VAT, please visit your local, official Lotus dealer for further information. Vehicle prices do not include delivery charges, PDI, first service, number plates, first registration fee, road fund licence, fuel (or any other on the road charges) or any other costs. Please contact your authorised Lotus dealership for further information. Prices are effective from 20th of July 2018. Prices stated are manufacturer's recommended retail price. Information contained within this price guide is correct at the time of going to print. Lotus Cars Limited reserves the right to amend prices and specification at any time without prior notice.